



 Furniture-X

The path to building a data ecosystem based on AAS  
for a circular furniture industry



**ESPR** 

**Ecodesign for Sustainable  
Products Regulation**


**EUDR** 

**European Union Deforestation  
Regulation**





# Ecodesign for Sustainable Products Regulation (ESPR)

Amtsblatt  
der Europäischen Union

DE  
Reihe L

2024/1781

28.6.2024

VERORDNUNG (EU) 2024/1781 DES EUROPÄISCHEN PARLAMENTS UND DES RATES

vom 13. Juni 2024

zur Schaffung eines Rahmens für die Festlegung von Ökodesign-Anforderungen für nachhaltige Produkte, zur Änderung der Richtlinie (EU) 2020/1828 und der Verordnung (EU) 2023/1542 und zur Aufhebung der Richtlinie 2009/125/EG

(Text von Bedeutung für den EWR)

DAS EUROPÄISCHE PARLAMENT UND DER RAT DER EUROPÄISCHEN UNION —

gestützt auf den Vertrag über die Arbeitsweise der Europäischen Union, insbesondere auf Artikel 114,

auf Vorschlag der Europäischen Kommission,

nach Zuleitung des Entwurfs des Gesetzgebungsakts an die nationalen Parlamente,

nach Stellungnahme des Europäischen Wirtschafts- und Sozialausschusses <sup>(1)</sup>,

gemäß dem ordentlichen Gesetzgebungsverfahren <sup>(2)</sup>,

in Erwägung nachstehender Gründe:

(1) Bei dem in der Mitteilung der Kommission vom 11. Dezember 2019 dargelegten europäischen Grünen Deal handelt es sich um Europas Strategie für nachhaltiges Wachstum mit dem Ziel, die Union zu einer fairen und wohlhabenden Gesellschaft mit einer modernen, wettbewerbsfähigen und klimaneutralen Kreislaufwirtschaft umzugestalten und eine schadstofffreie Umwelt zu schaffen. Mit dem Grünen Deal wird das hochgesteckte Ziel gesetzt, die Union bis 2050 zum ersten klimaneutralen Kontinent zu machen. Dabei werden die Vorteile von Investitionen in die

[..] products can  
**only** be placed on  
the market ...if a  
product passport  
is available

(Art. 8 (1))



**NO DATA  
NO MARKET!**







# Timeline – Introduction of the Digital Product Passport

Product group	Rank	Expected / Delegated acts
<b>End products</b>		
Textiles / Clothing	1	2027
<b>Furniture</b>	<b>2</b>	<b>2028</b>
Tires	3	2027
Mattresses	4	2029
<b>Intermediates</b>		
Iron / Steel	3	2026
Aluminium	4	2027

+18 months until validity











## Foundation of Furniture-X

February 29, 2024 – “Möbelfachschule” in Cologne



# The network as a success factor for the concrete roll-out



<p><b>The associations &amp; umbrella initiatives</b></p> 	<p><b>Data Competence Center</b></p> 	<p><b>Integrated Worlds</b></p> 	<p><b>Morphe</b></p> 	<p><b>Wuppertal Institute</b></p> 	<p><b>FIR</b></p> 
<ul style="list-style-type: none"> <li>✓ <b>450 Manufacturer</b></li> <li>✓ <b>8,500 dealers</b></li> <li>✓ <b>All relevant affiliated groups</b></li> </ul>	<ul style="list-style-type: none"> <li>✓ <b>Approx. 80 companies</b></li> <li>✓ <b>270 committed people</b></li> <li>✓ <b>Worldwide use of IDM standards</b></li> </ul>	<ul style="list-style-type: none"> <li>✓ <b>1,000+ participants</b></li> <li>✓ <b>All relevant systems networked</b></li> </ul>	<ul style="list-style-type: none"> <li>✓ <b>12 years of product information management</b></li> <li>✓ <b>4 ECLASS industry models</b></li> </ul>	<ul style="list-style-type: none"> <li>✓ <b>Top network in science, research and politics</b></li> <li>✓ <b>6 CE projects</b></li> <li>✓ <b>10 Industries</b></li> </ul>	<ul style="list-style-type: none"> <li>✓ <b>70 years of experience</b></li> <li>✓ <b>5+ active projects in the digital circular economy</b></li> <li>✓ <b>&gt;50 enrolled companies</b></li> </ul>
<ul style="list-style-type: none"> <li>• As the leading association for manufacturers, the <b>VDM</b> represents all sectors of the industry both nationally and internationally</li> <li>• The German Home &amp; Office Retail Association (<b>BVDM</b>) represents the interests of around 8,500 companies in the specialist retail sector.</li> <li>• The <b>Mittelstandsverbund/ ZGV</b> represents the commercial association groups. <b>All relevant association groups</b> in the sector coordinate their activities in the <b>Furniture &amp; Kitchen specialist group</b></li> </ul>	<ul style="list-style-type: none"> <li>• Organizer of <b>standardization committees</b> in all relevant industry sectors such as <b>home furniture, kitchen &amp; bathroom</b>.</li> <li>• Designer of the <b>globally used Integrated Data Format (IDM)</b>.</li> <li>• Co-initiator of <b>Moebel Digit@l</b></li> <li>• <b>ECLASS Furniture</b> and derived models <b>specialist group</b></li> <li>• Active member of <b>DIN/DKE</b> for DPP</li> <li>• Associated project partner in <b>furnFUSION</b></li> </ul>	<ul style="list-style-type: none"> <li>• <b>Operates IWO furn as an established platform</b> for data exchange</li> <li>• Connects more than <b>1,000 companies</b> in daily business (65 million transfers/year)</li> <li>• <b>Open concept</b> and <b>interfaces to all relevant system providers</b></li> <li>• Pioneer for <b>operating models suitable for SMEs</b> in the industry with services for the <b>active networking of all companies</b></li> <li>• Implementation partner for <b>furnFUSION</b></li> <li>• Project member of <b>R-evolve</b></li> </ul>	<ul style="list-style-type: none"> <li>• Product information management (<b>PxM</b>) consulting in industry-wide scenarios for retail and manufacturing</li> <li>• Collaboration in the following relevant initiatives <ul style="list-style-type: none"> <li>• <b>ECLASS specialist group "50 Furniture, home furnishings"</b></li> <li>• Internal ECLASS working groups</li> <li>• <b>Head of ECLASS WebService</b></li> <li>• <b>Head of ECLASS Product Environmental Footprint</b></li> <li>• <b>ECLASS BIM TaskForce</b></li> <li>• <b>ECLASS WoT Semantic RDF-Representation</b></li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Strong <b>focus on digital circular economy</b> and resulting <b>business models</b></li> <li>• Involved in the development of <b>DPPs</b> and <b>data spaces across industries</b></li> <li>• <b>Advising the EU Commission</b> and the <b>German government</b> on the following topics</li> <li>• Active in <b>standardization activities</b> on DPP and the circular economy</li> </ul>	<ul style="list-style-type: none"> <li>• Development of <b>business models</b> in a scientific and entrepreneurial context</li> <li>• Analysis and design of <b>application-oriented and circular ecosystems</b></li> <li>• Integration of operational application systems (ERP, MES)</li> <li>• Support for SMEs for low-threshold entry into the GAIA-X world (e.g. URANOS-X)</li> </ul>



# The network as a success factor for the concrete roll-out



## Integration of the industry

### Use cases & concrete pilots

- Definition of suitable **reference processes**
- **Requirements** for and feedback on the concept
- **Practical integration** / validation of the results
- **Beacons** for the utilization of results

3-5 supply chain companies from the network



Integration of specific pilots & holistic representation of the industry



User reports & blueprints for the rest of the industry



Public relations work and support from multipliers

## Implementation of DPP integration

### Definition & design of the AAS submodel

- Development of **basic technologies** and knowledge transfer (AAS)
- **Requirements documentation** for the implementation of a **submodel**
- **Conception and definition** of the submodel
- **Documentation of the application guidelines** based on the reference processes



### Technical infrastructure for the integration of the DPP AND existing infrastructure of industry players

- Development of **basic technologies** such as IDS and reference models for industry communities such as **Gaia-X Foundations**
- Definition of **measures for interoperability** according to analysis of the state of the art and infrastructure of the industry
- Implementation of **infrastructure for the DPP** along the **value chain** and integration of existing digital infrastructure



## Know-how development and transfer

## Comprehensive harmonization

### Knowledge transfer and coordination

- **Knowledge transfer / expertise** from several sectors
- **Control and coordination** of planning with regard to harmonization with **cross-sector projects**
- **Circular economy orientation**



Targeted integration and coordinated exchange

### Associated organs



### Media / Information



### Relevant break over initiatives, including



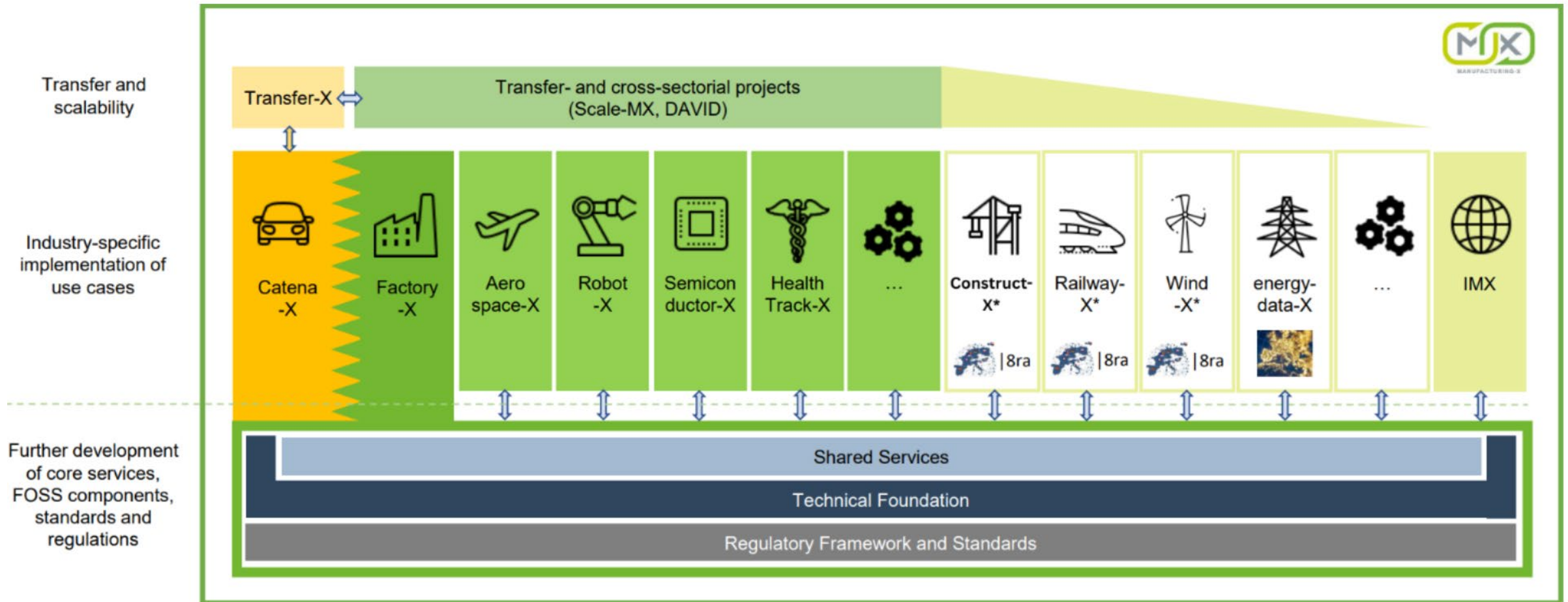
### Relevant internal industry initiatives



## Accompanying expert advice



# Manufacturing-X as a driver for data ecosystems



Die Architektur hinter Manufacturing-X

© Bundesministerium für Wirtschaft und Klimaschutz (BMWK)



# The expert advisory board

Name	Organization	Email Address	Key Facts
Martin Auerbach	Fachverband Matratzenindustrie e.V.	<a href="mailto:martin.auerbach@heimtex.de">martin.auerbach@heimtex.de</a>	Existing showcase (mattresses, home textile); Exchange of experience and direct reference to furniture; Synergy with the "Polster" demonstrator
Heiner Strack	Verband der deutschen Möbelindustrie e.V.	<a href="mailto:h.strack@moeblindustrie.de">h.strack@moeblindustrie.de</a>	Relation to the EU level for standardisation and regulation; A look at content regulation beyond the sub-area "DPP"
Ernst Esslinger	Formerly Homag AG	<a href="mailto:ernst.esslinger@outlook.de">ernst.esslinger@outlook.de</a>	Expert for added value through the use of digital twin concepts; Reference to Industry 4.0; Driving force beyond regulation (added value through "Additional Services")
Tim Geiser	Der Mittelstandsverbund – ZGV	<a href="mailto:t.geiser@mittelstandsverbund.de">t.geiser@mittelstandsverbund.de</a>	Relation to the EU level with regard to regulation; Perspective from the point of view of associations and retailers, across all sectors
Martin Führ	Hochschule Darmstadt	<a href="mailto:martin.fuehr@h-da.de">martin.fuehr@h-da.de</a>	Expert on legal certainty issues; Relation to EU level regarding Law/regulation in the wider circular economy environment
Thorsten Kroke	ECLASS e.V	<a href="mailto:kroke@eclass-office.com">kroke@eclass-office.com</a>	Impulse generator regarding modelling content; Bridge between ECLASS and IDTA; Bridge to value chains towards trade and consumers and many other industries
Meik Billmann	IDTA – Industrial Digital Twin Association	<a href="mailto:meik.billmann@idtwin.org">meik.billmann@idtwin.org</a>	Link regarding IDTA / AAS for Everybody; Link to other sectors / industries
Raoul Klingner	Fraunhofer-Institut für Holzforschung, Wilhelm-Klauditz-Institut WKI	<a href="mailto:raoul.klingner@wki.fraunhofer.de">raoul.klingner@wki.fraunhofer.de</a>	Link to the wood industry; Contact to the VHI, the Association of the German Wood-Based Panel Industry e.V., in coordination with the Managing Director Ms. Anemon Strohmeier

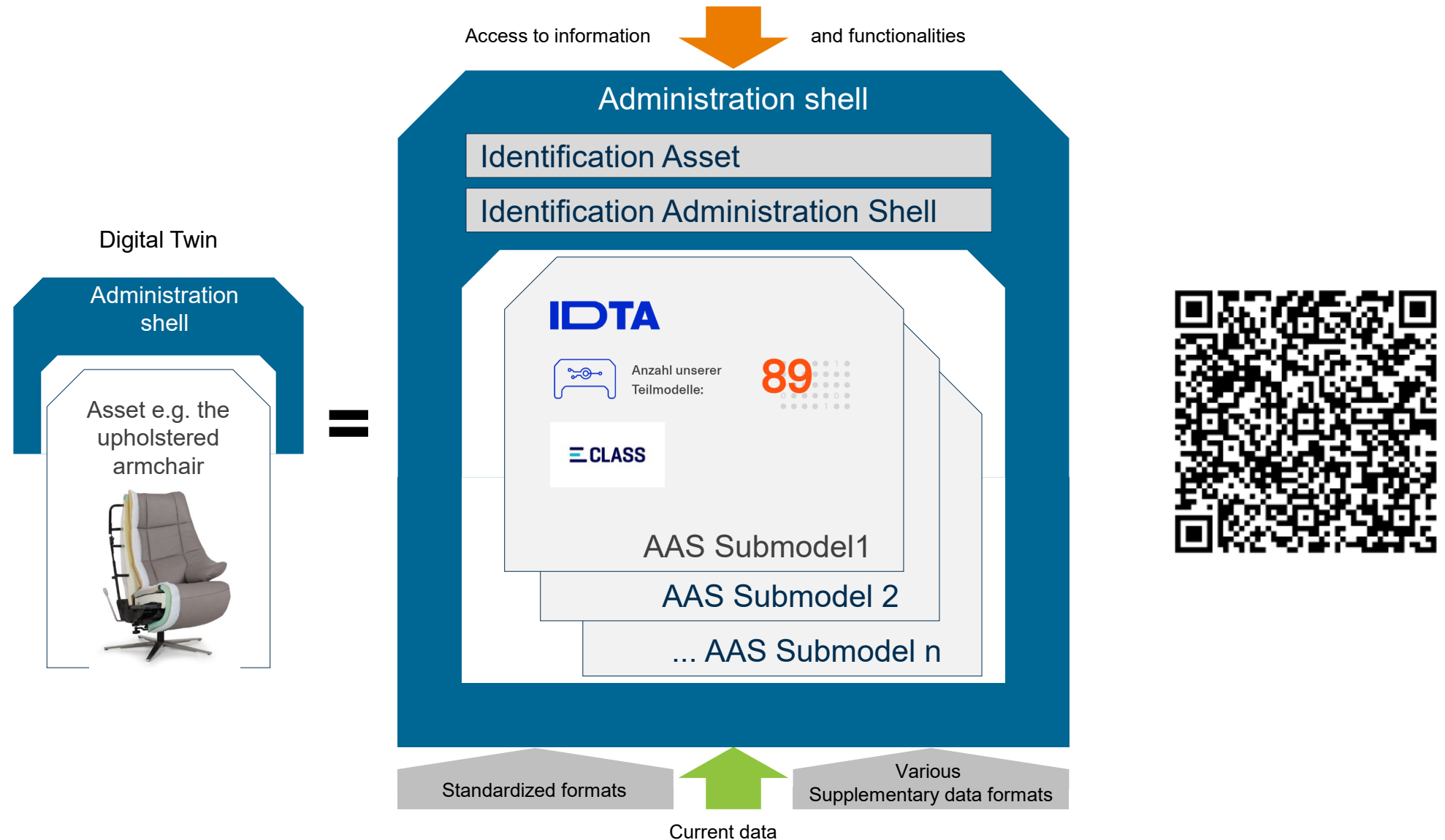




## The administration shell AAS - Asset Administration Shell

A standard for the setup and provision of  
digital twins and the DPP also for  
furniture?

# Building digital twins with the AAS (including furniture)



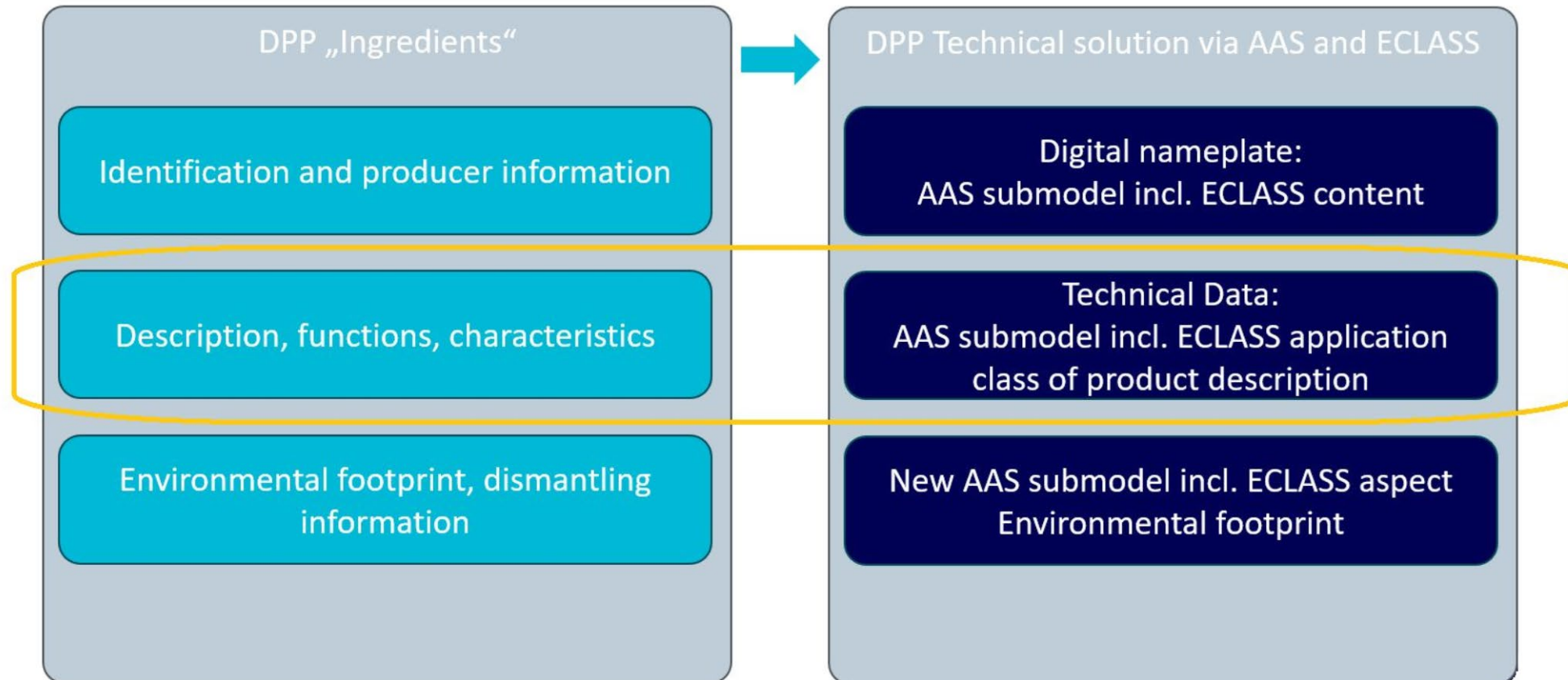


# The ontological basis of the AAS is ECLASS!

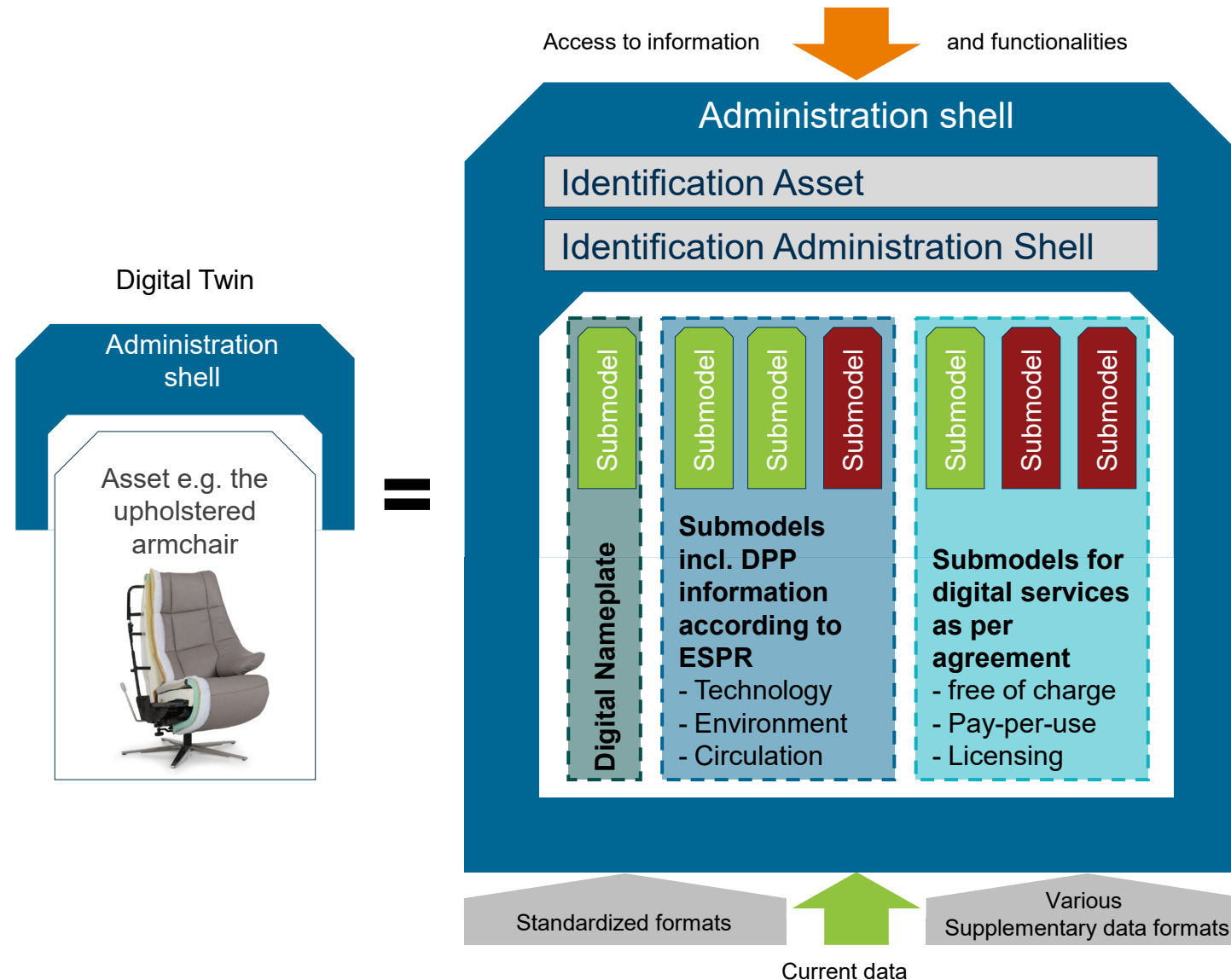
## THE DPP AND ECLASS



THE REQUIREMENTS OF THE DPP ARE SOLVED IN ECLASS



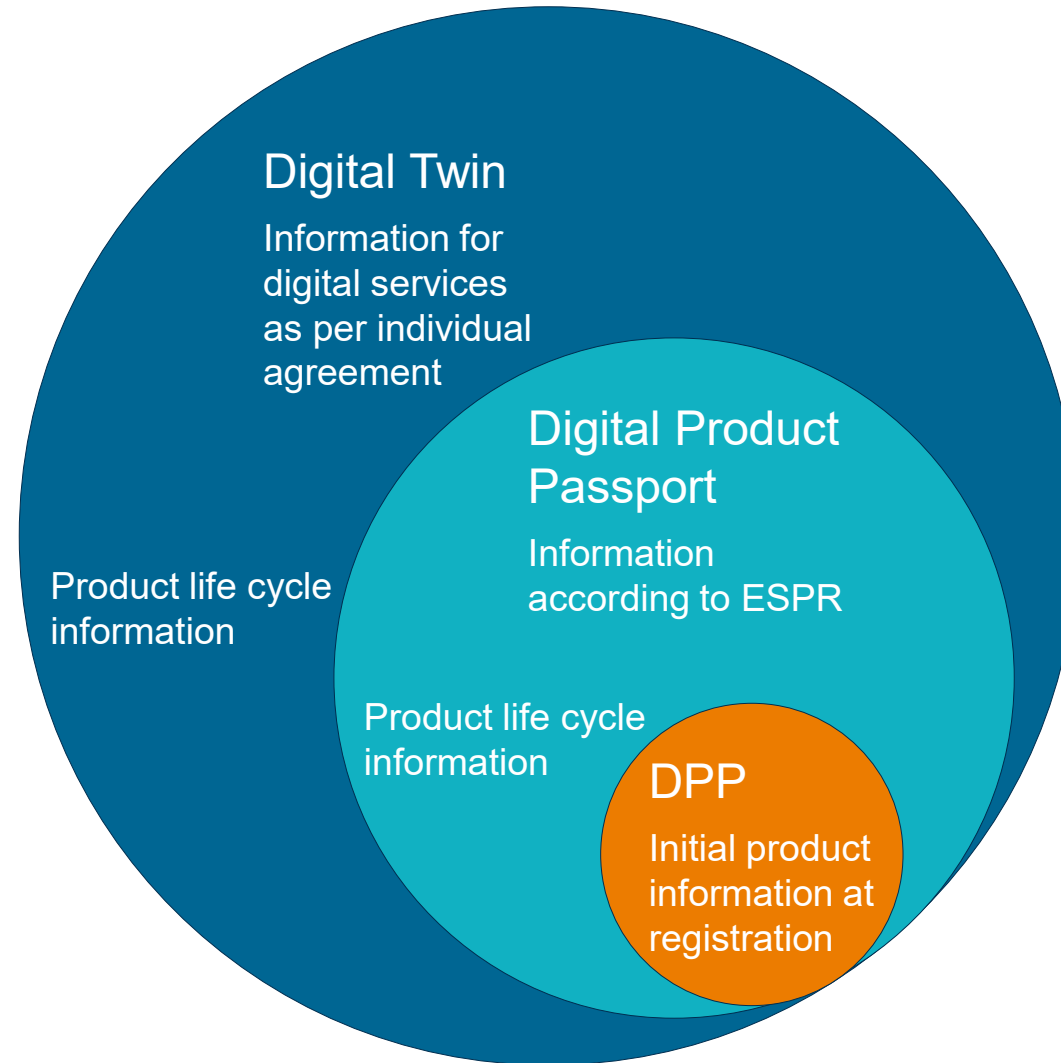
# Digital twins – DPP regulations and business potentials!







# Digital twin - a superset of the Digital Product Passport



# Variants of the Digital Twin and the DPP: Model vs Instance

## Model



Represents the type  
version of a product  
Catalog, manufacture  
product number, brand

Configuration, Ordering, Production

Adoption of generic properties



[..] The manner in which the  
product passport shall be made  
accessible to customers before  
they are bound by a sales  
contract

(Art.8 (2e))

## Instance

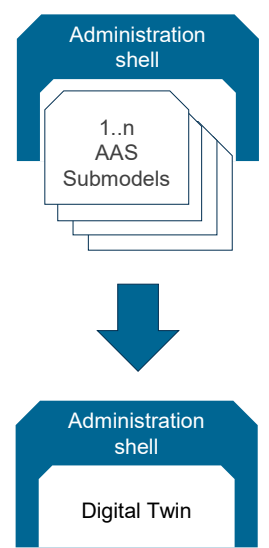


represents a uniquely  
identifiable product:  
etID, Serialnr, Batchnr,  
Lotnr



# Digital twins with the AAS meet the requirements of the furniture industry.

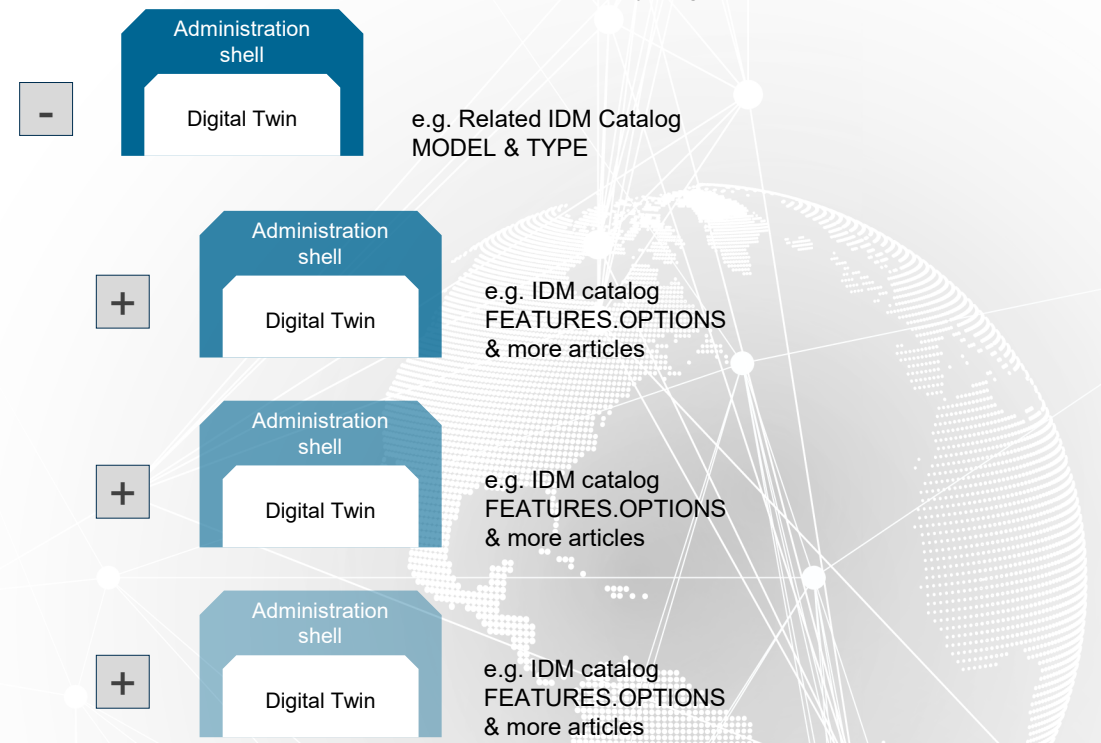
## Digital Twin & AAS Submodels



## Complex variant articles



## Complex variant articles





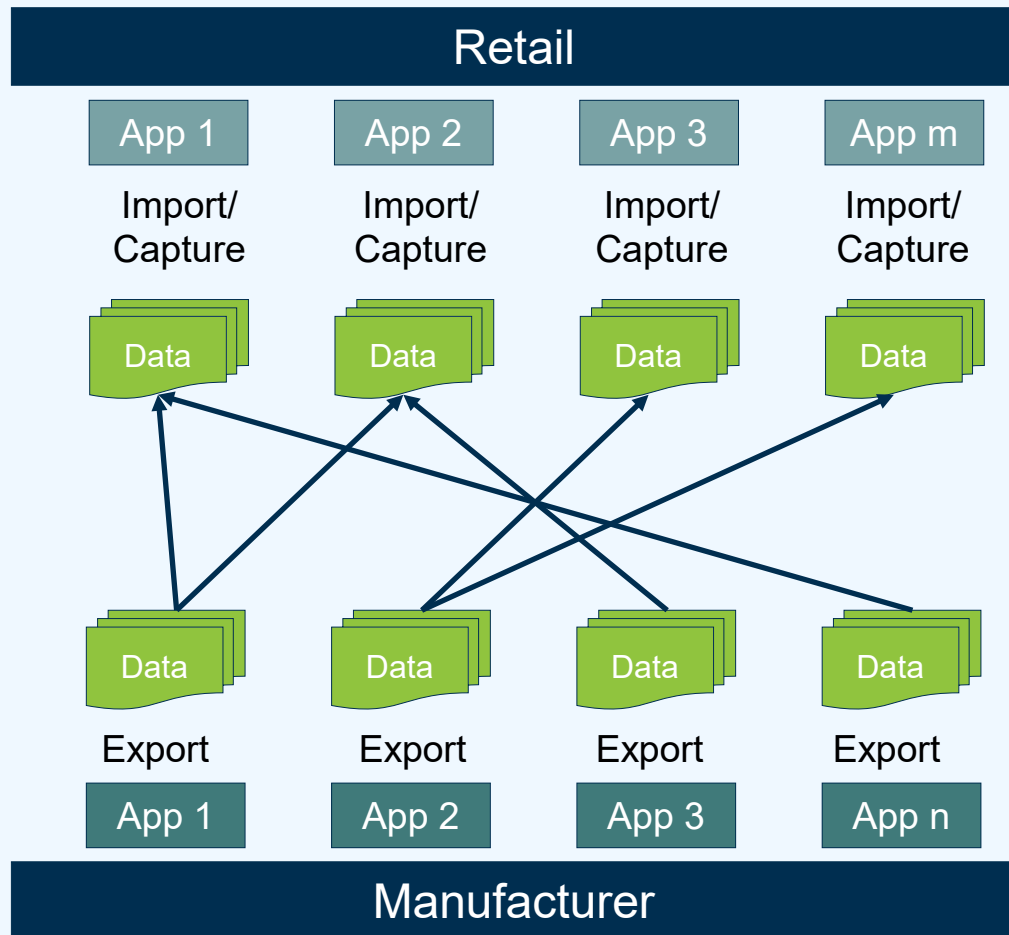
# Data spaces and data ecosystems

Standards, security and sovereignty for data exchange



# Current situation in the provision and use of data!

## The push procedure...

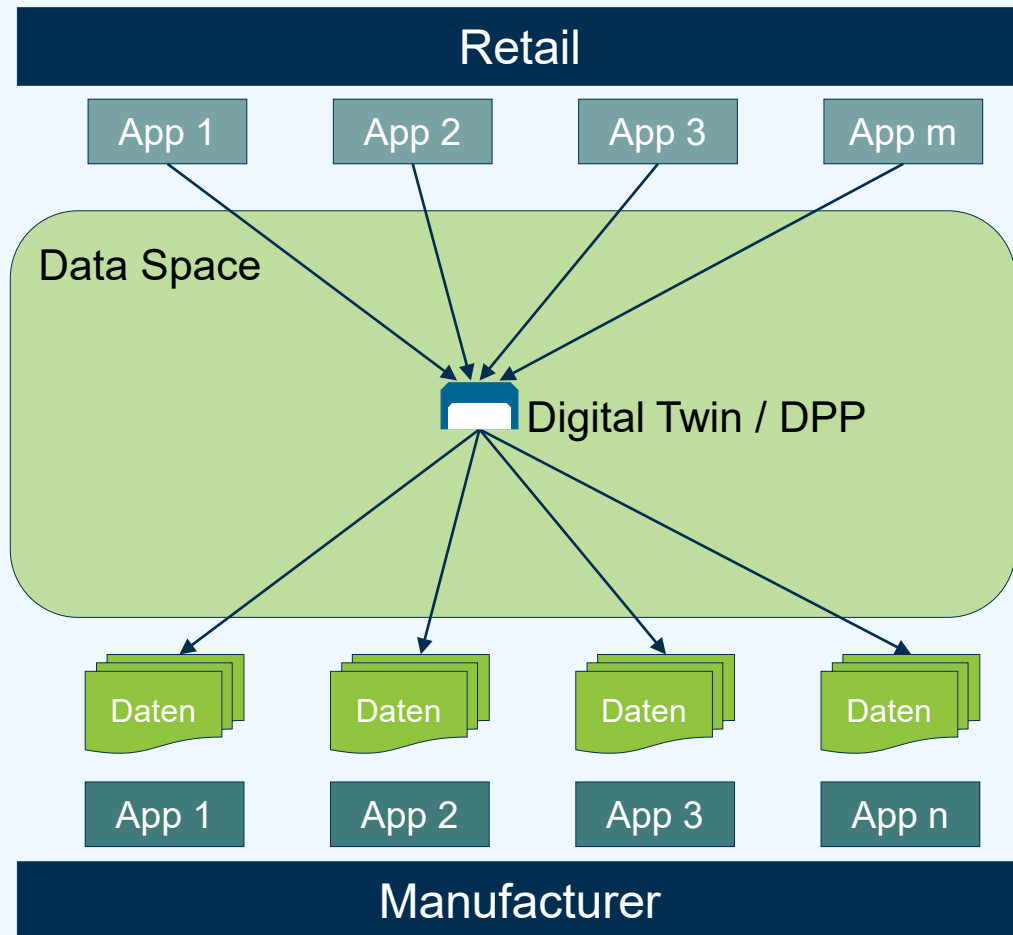


with many problems...

- High maintenance effort on both sides
- Up-to-dateness of the information
- Often proprietary and non-standardized
- Many different partners with different requirements
- Severe restriction due to the delimitation of different subject areas
- Redundancy and lack of synchronization
- Mostly no bidirectionality

# The use of digital twins in a data ecosystem is a game changer!

...to the pull process.

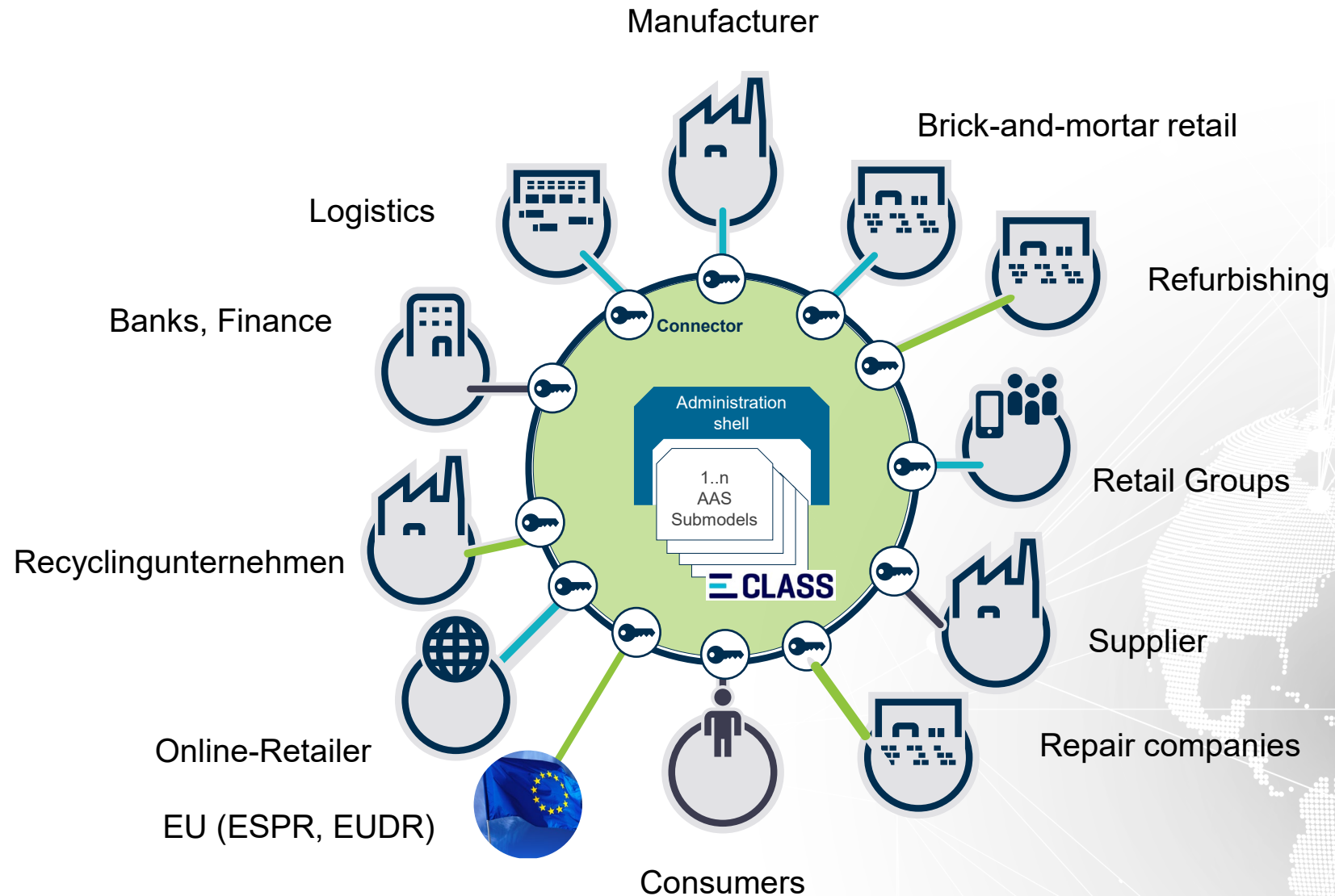


with many advantages and solutions to well-known problems...

- Less effort on both sides
- Good up-to-dateness of the information
- Standardized data and procedures
- Many different partners but a **single point of truth**
- Different requirements but consolidated for on-demand access
- Sovereignty and security are guaranteed
- Bidirectional – Basis for the product lifecycle



# Data spaces and data ecosystems in the furniture industry

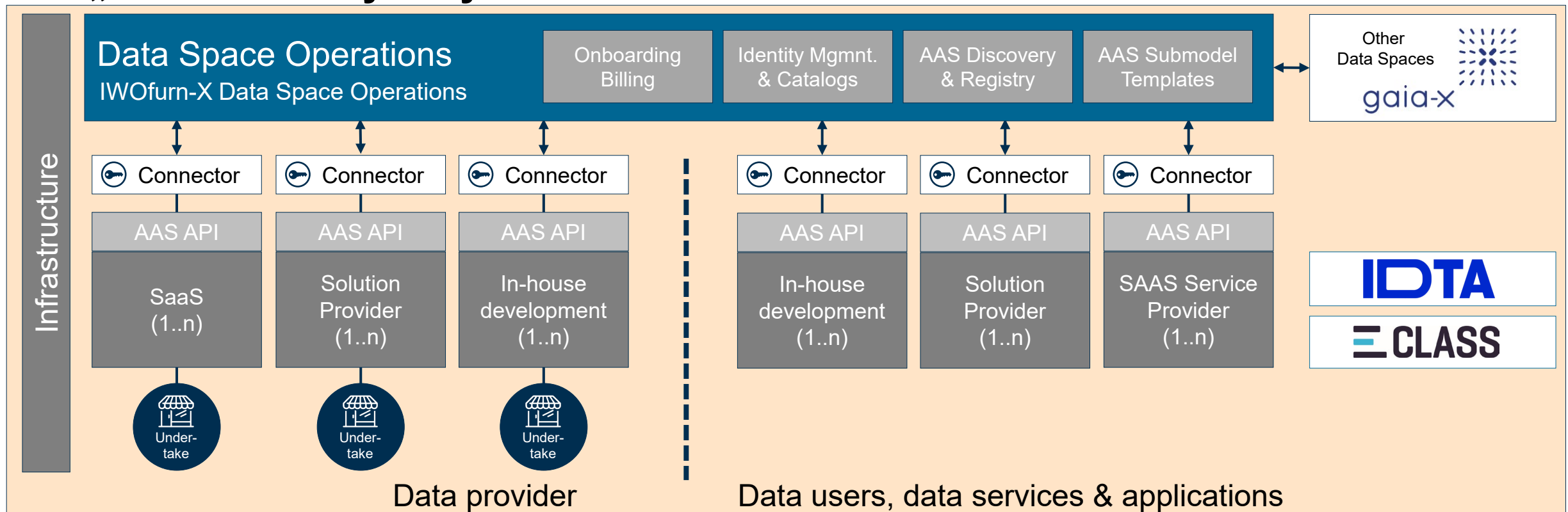


# The technical infrastructure of the Data Space



Fraunhofer-Institut für Experimentelles Software Engineering IESE

## „AAS for Everybody“

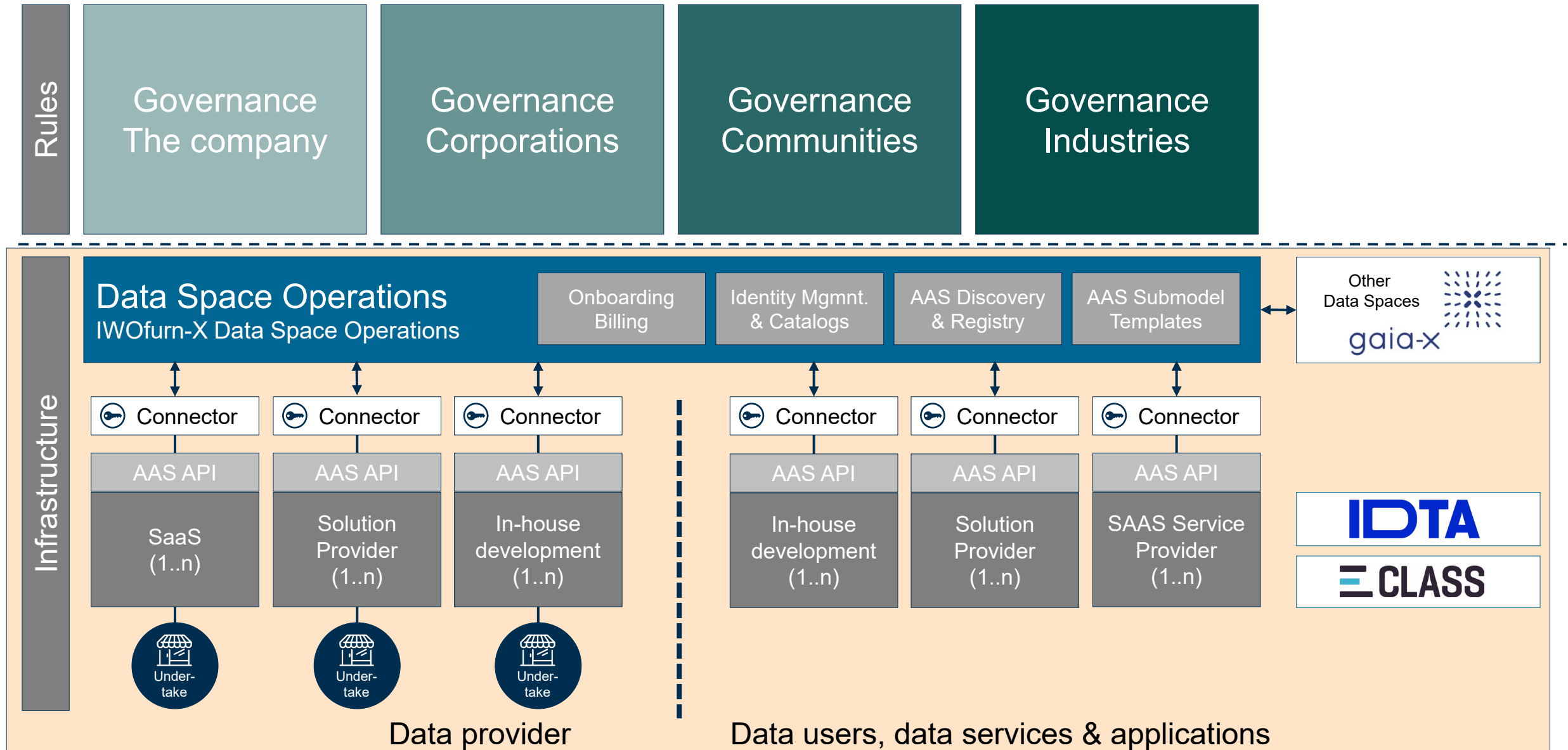








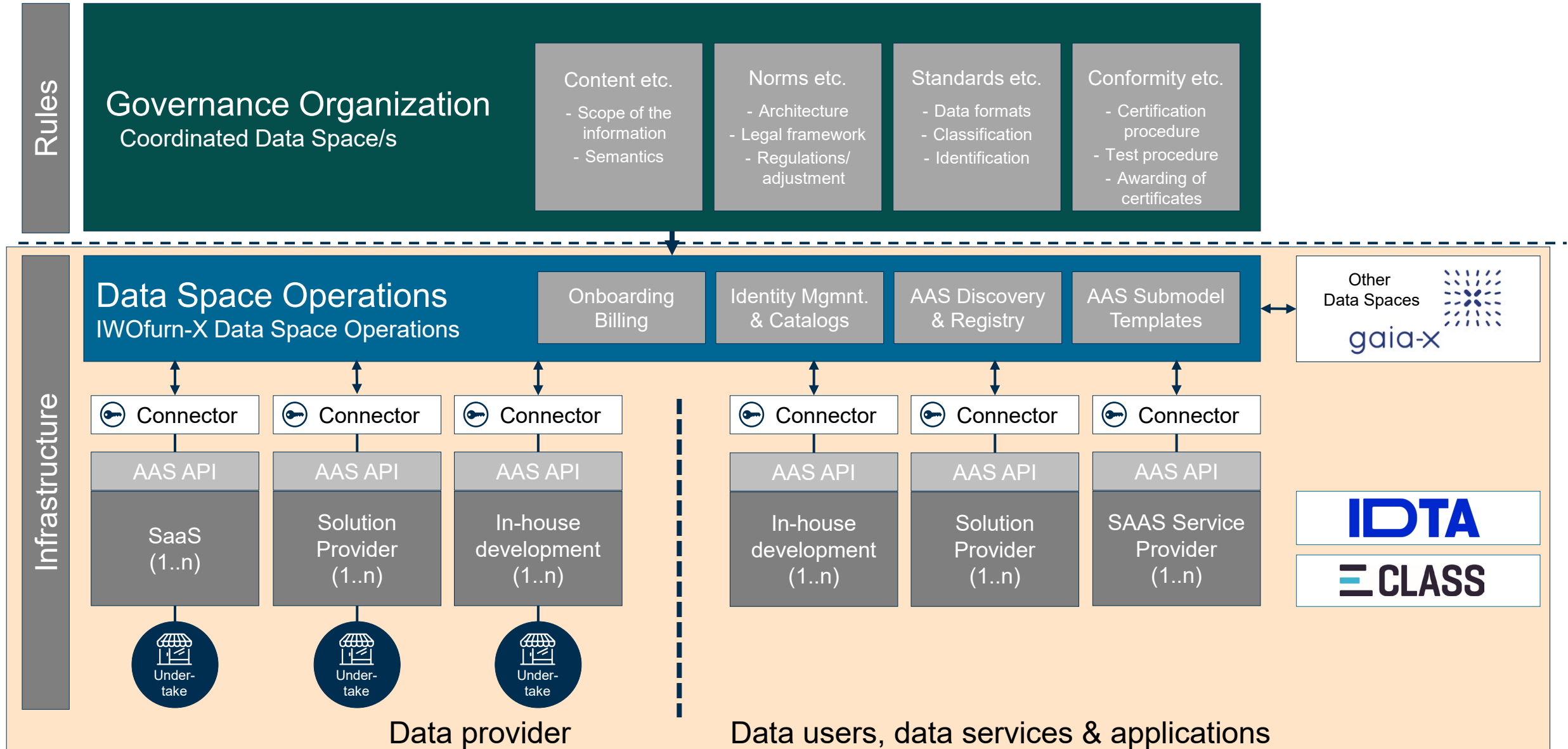
# Rules for collaborative working in data spaces





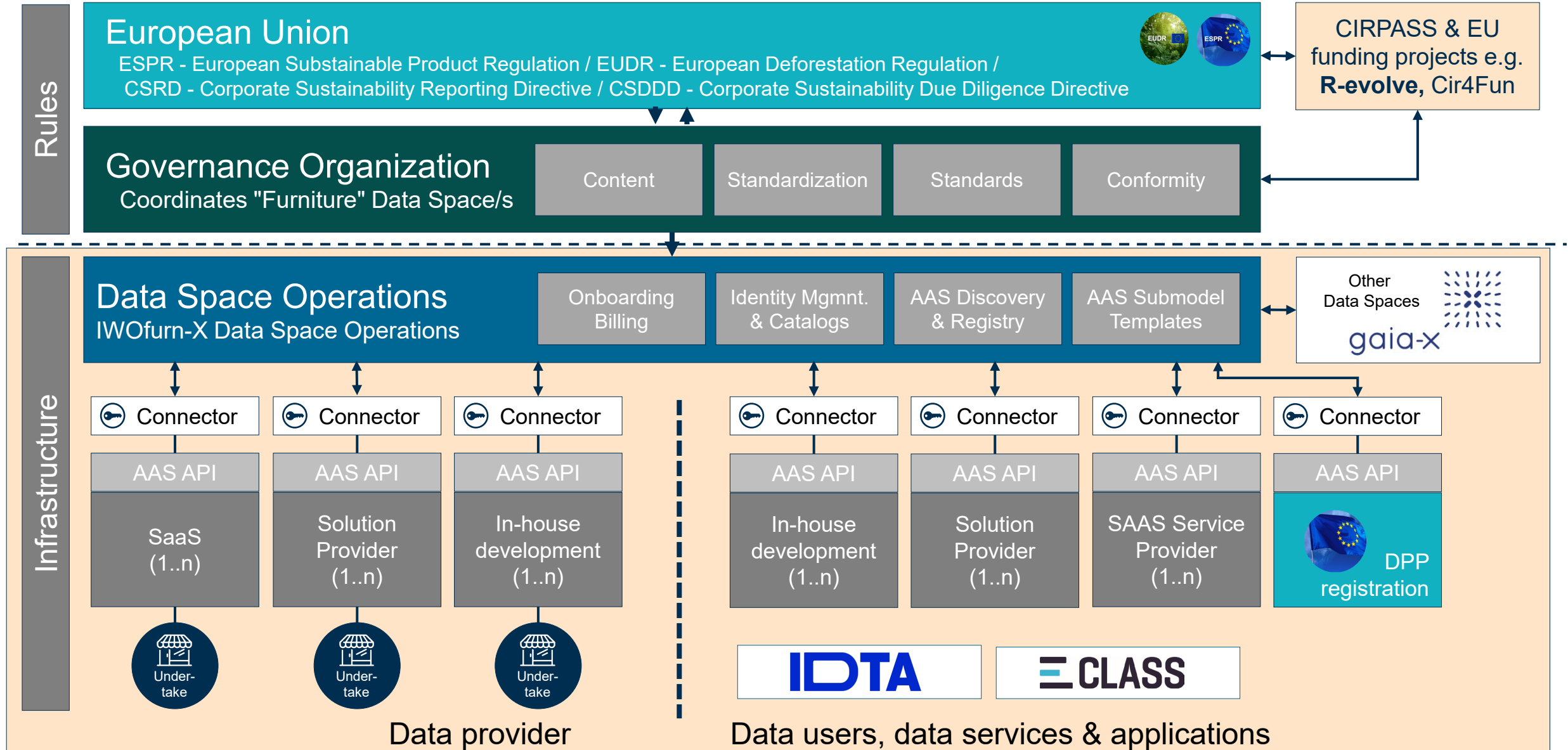


# Governance in the environment of data spaces



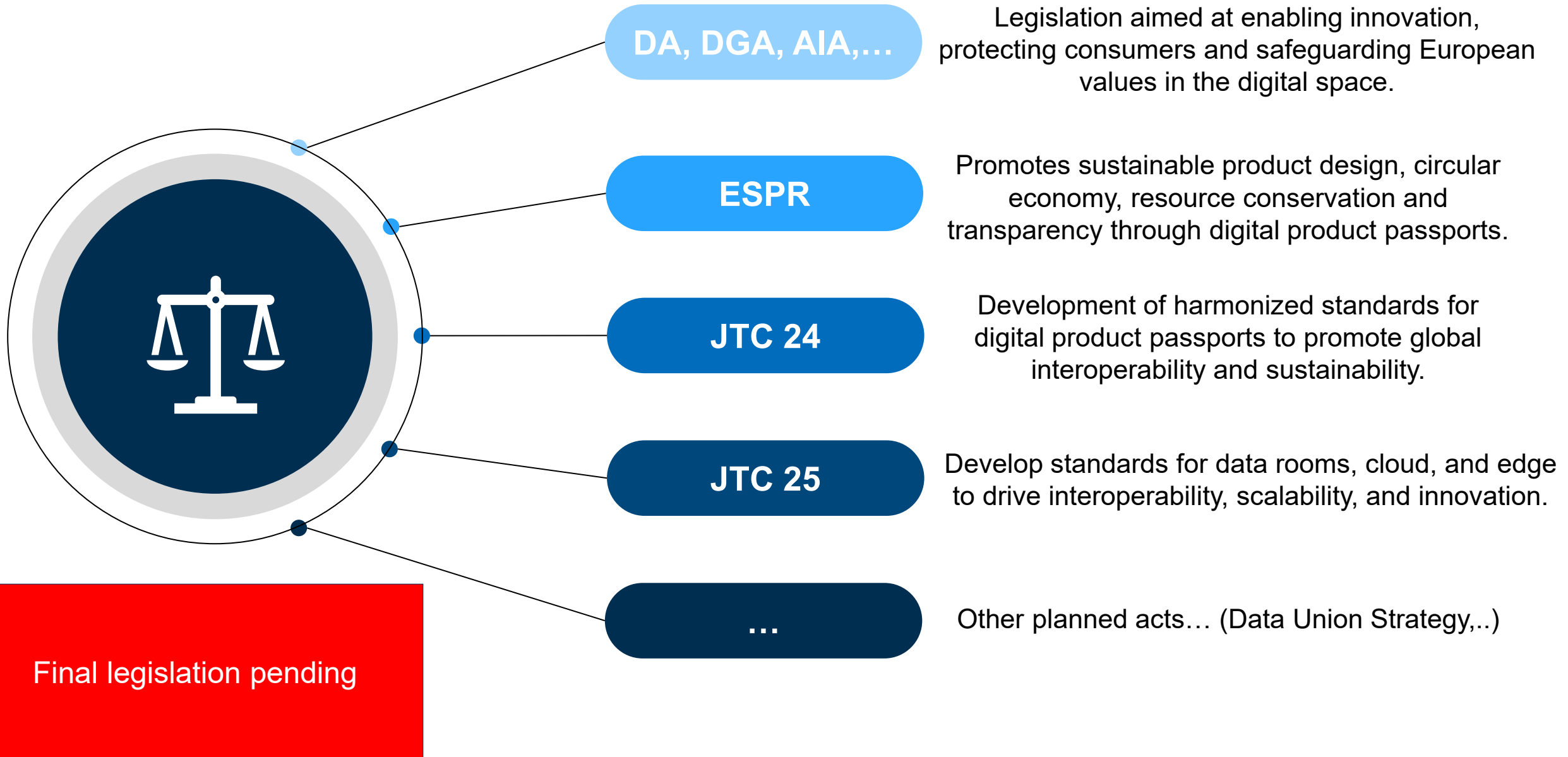


# A data space for a circular furniture economy





# A data space for a circular furniture economy







# R-evolve

# The R-evolve project



INTERDISCIPLINARY  
RESEARCH CENTRE  
for Technology, Work and Culture



FEDERLEGNOARREDO



Forma 5



**AKT™**

**V/S**

EF  
European Furniture Industry

**ambit**  
SPACES CLUSTER

**CLUSTER FVG**  
LEGNO ARREDO CASA



LIFESTYLE  
AND DESIGN  
CLUSTER

**R E V O L U T I O N**



**CERTINALIA**  
tecnalia group



UNIVERSITA  
DEGLI STUDI  
FIRENZE



**Wuppertal  
Institut**

**h\_da** hochschule darmstadt  
innovations- und  
transformationsplattform  
für nachhaltige entwicklung



**MOLTENIGROUP**



# The contribution of Integrated Worlds to the EU project R-evolve

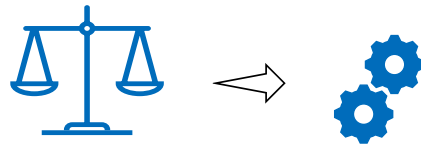


## DPP- Governance- Framework



Contributing expertise to the development of DPP governance framework, Feedback on rules/mechanisms, participation in simulation to test different options of the framework

## Implementation Governance- Framework



Expansion of the existing technical infrastructure to meet the DPP governance framework, provision of necessary auxiliary materials

## Piloting



Carrying out the test phase with various suppliers, determining the need for data (exchange), identifying obstacles/  
Potential for improvement in information flows of companies/DPP system

## DPP-Lifecycle



Mapping of the complete life cycle of a piece of furniture – from repair to recycling and the "return factory", Collecting and analyzing experiences/opinions from the testing community





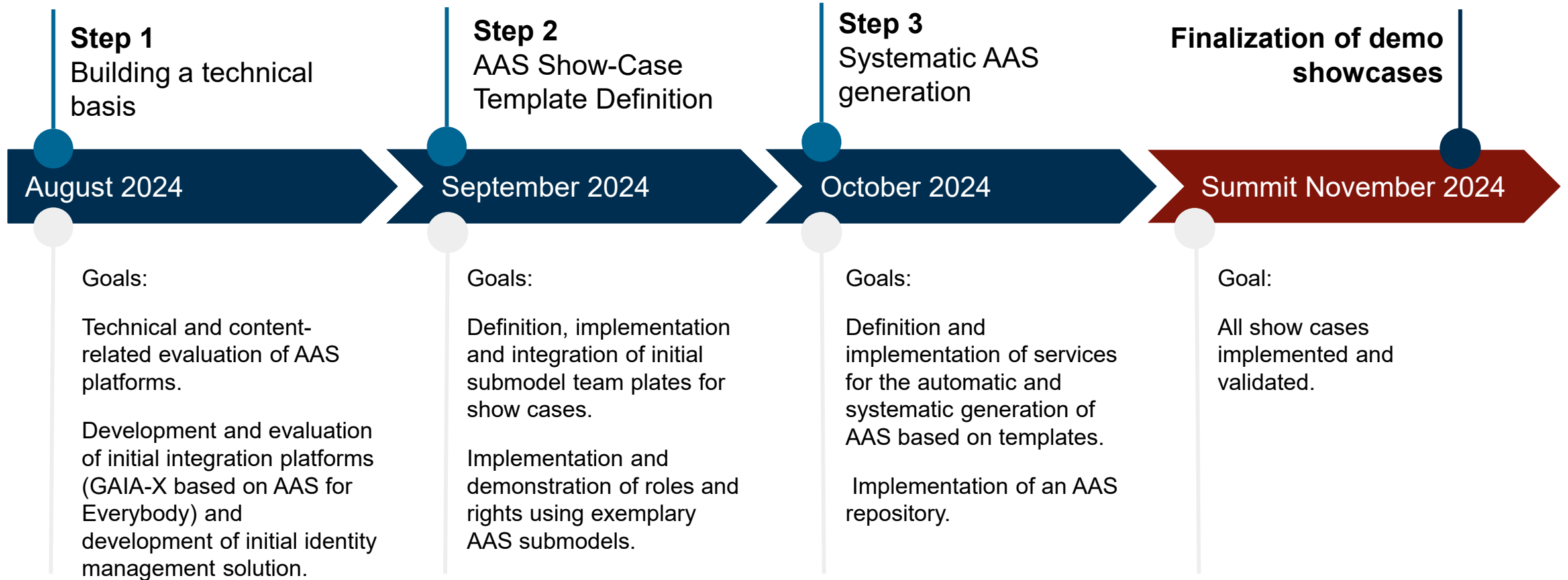
# Furniture-X

Concrete milestones of  
the initiative's work

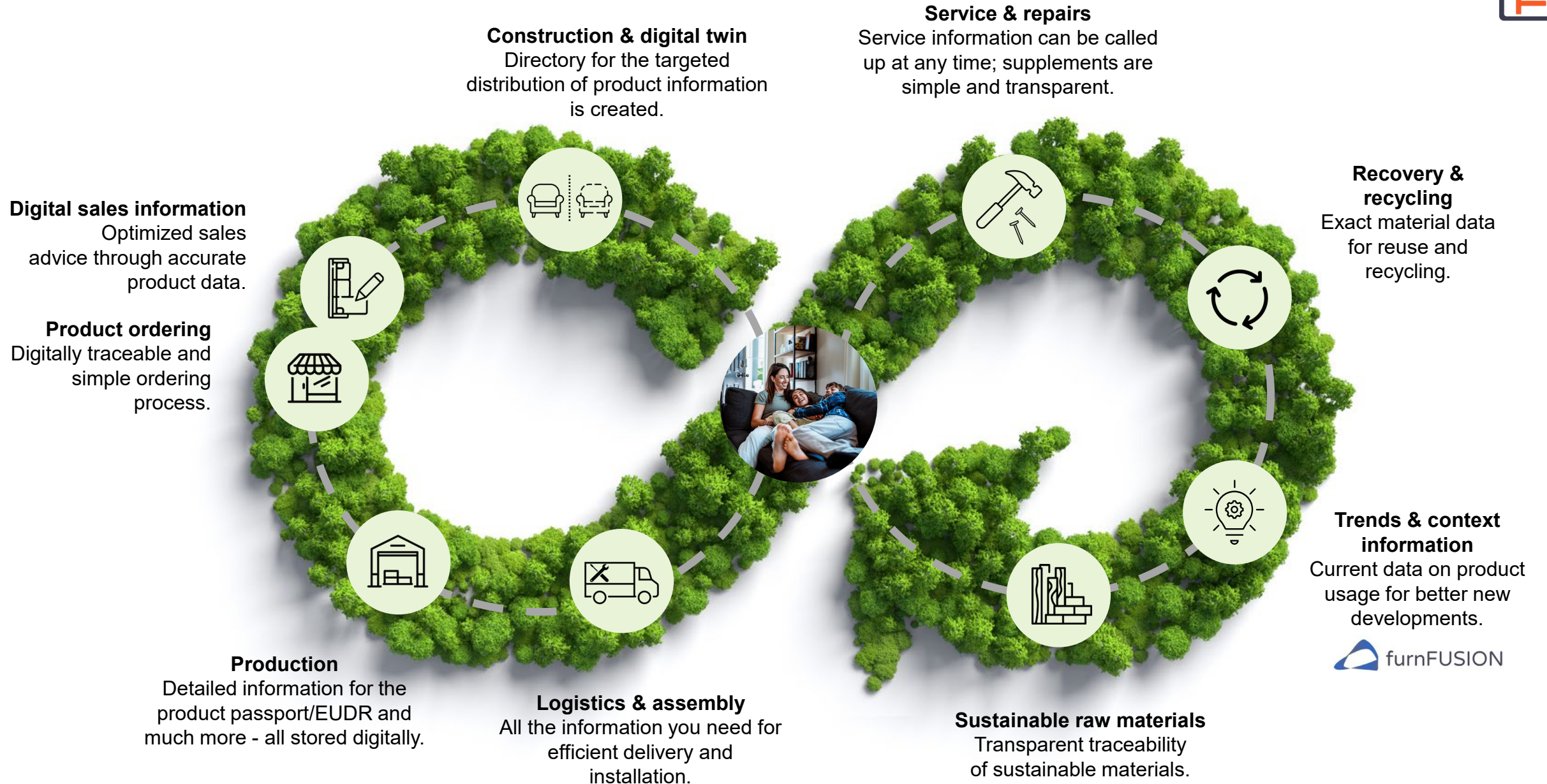


# Furniture-X

## Technical POC & Demonstrator (Milestone 1)









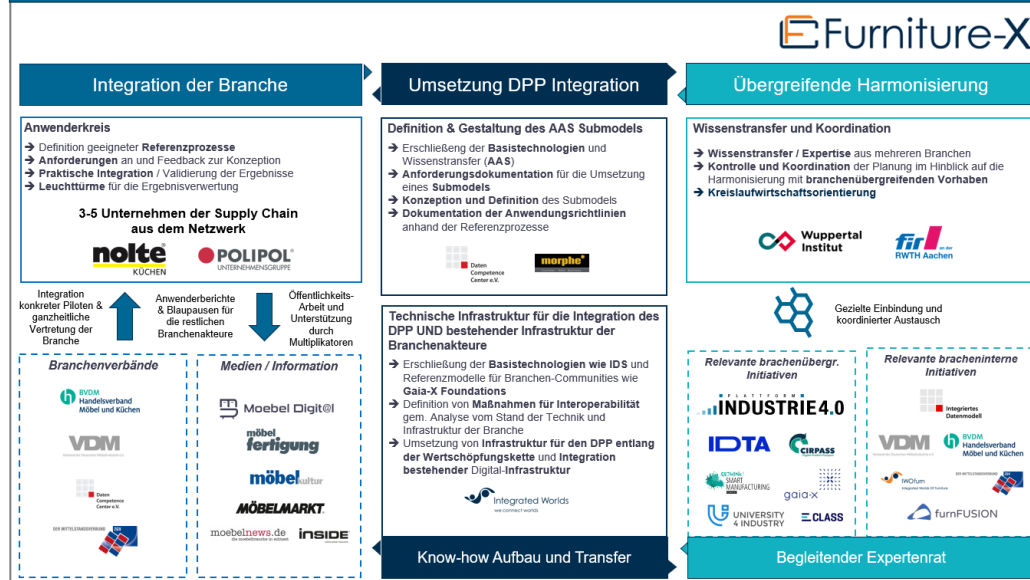
# The demonstrator for a DPP from e.g. Polipol



# Successful completion of milestone 1 (November 2024)



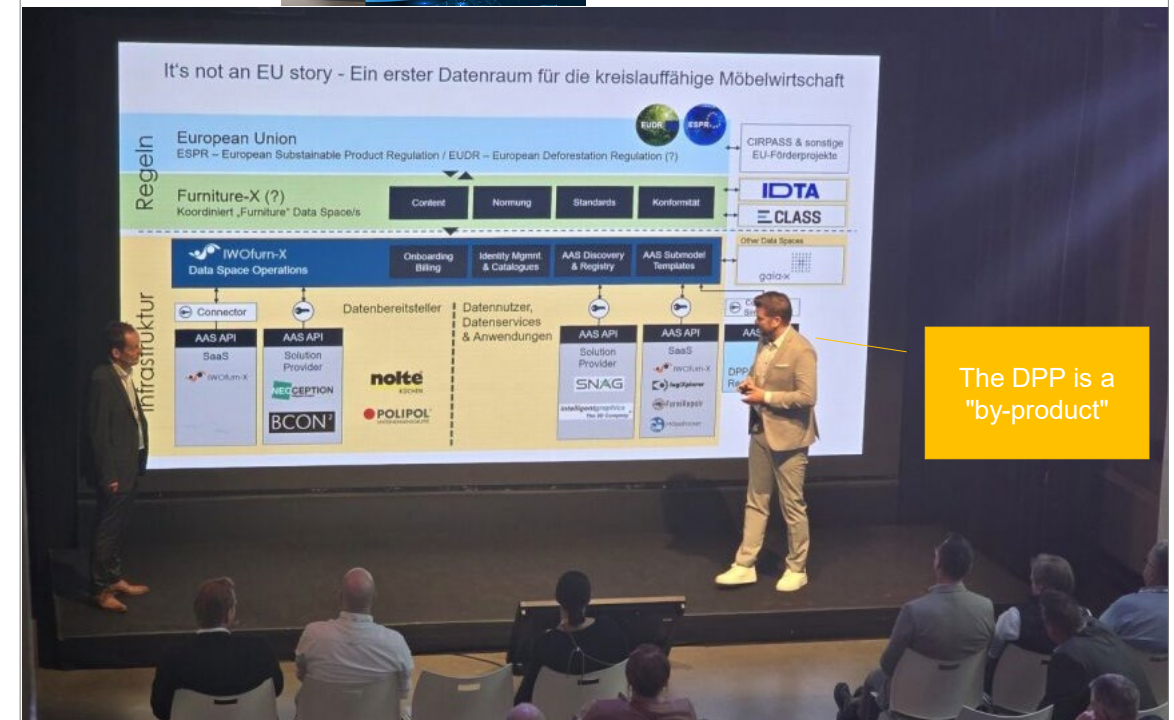
## 1 - Establishment and expansion of the Furniture-X structure



## 2 - Structure of the Expert Council

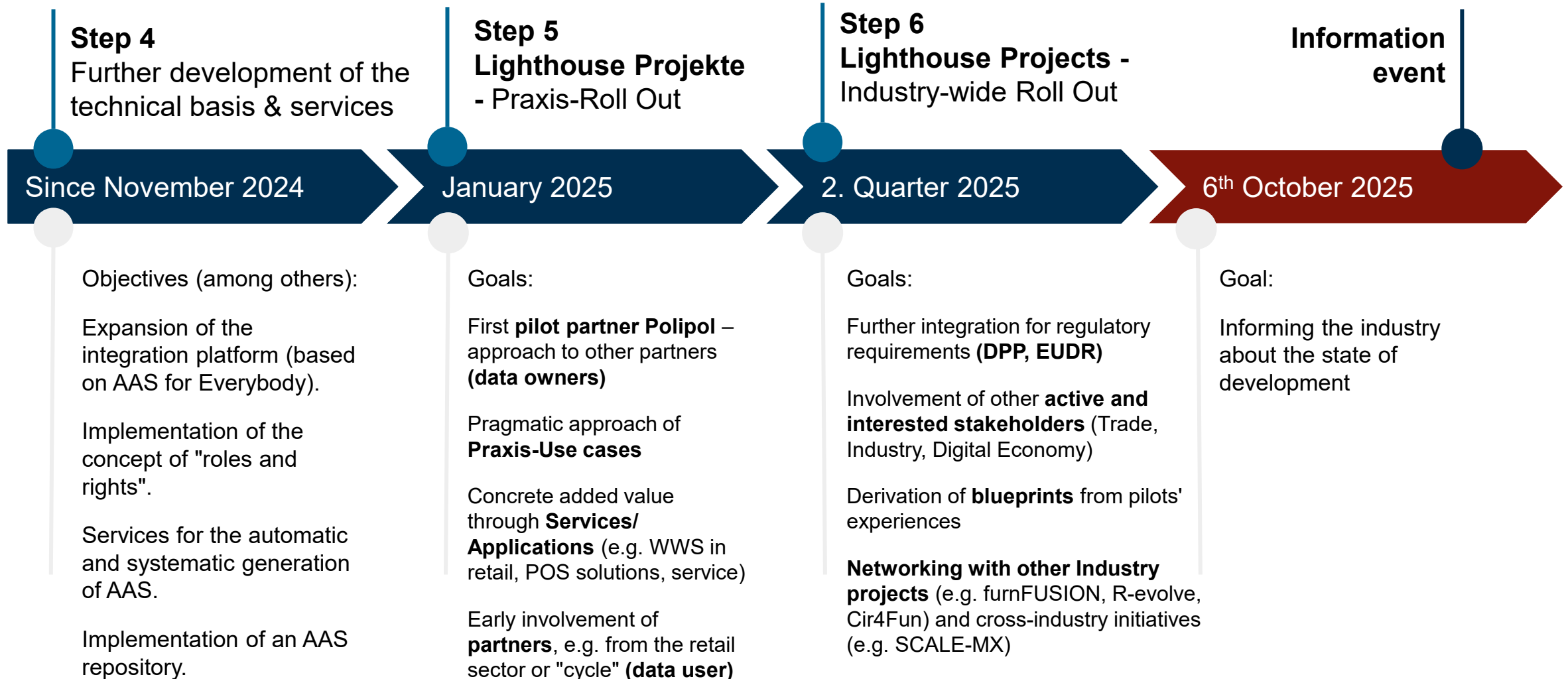


## 3 - Premiere at the IWO furn Summit: The digital twin in the interaction of all players in the data space!



# Furniture-X

## Roadmap for a rollout (Milestone 2)







# Lighthouse projects

From quick wins to complex  
solution modules

“Think big – start small”



# Overview of current Lighthouse Projects

1

Nameplate &  
Product-  
information



2

Bill of  
materials  
(BOM)



3

Complex  
orders



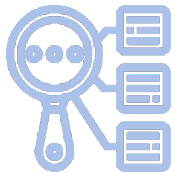
4

Integration  
of Recycler



5

Classification  
of data



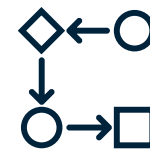
6

Company  
data



7

EDI-  
Integration



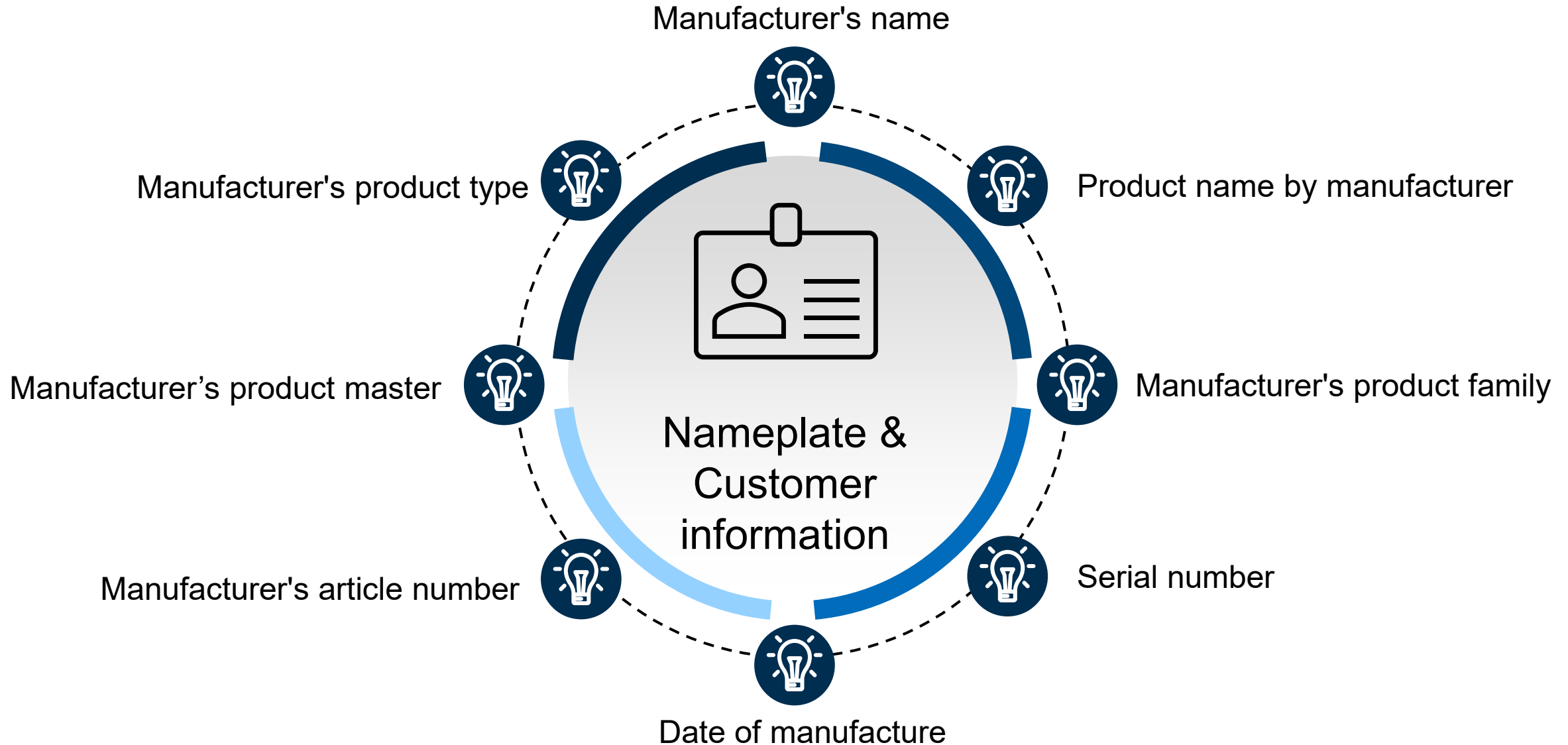
8

Enrichment  
from catalog  
data





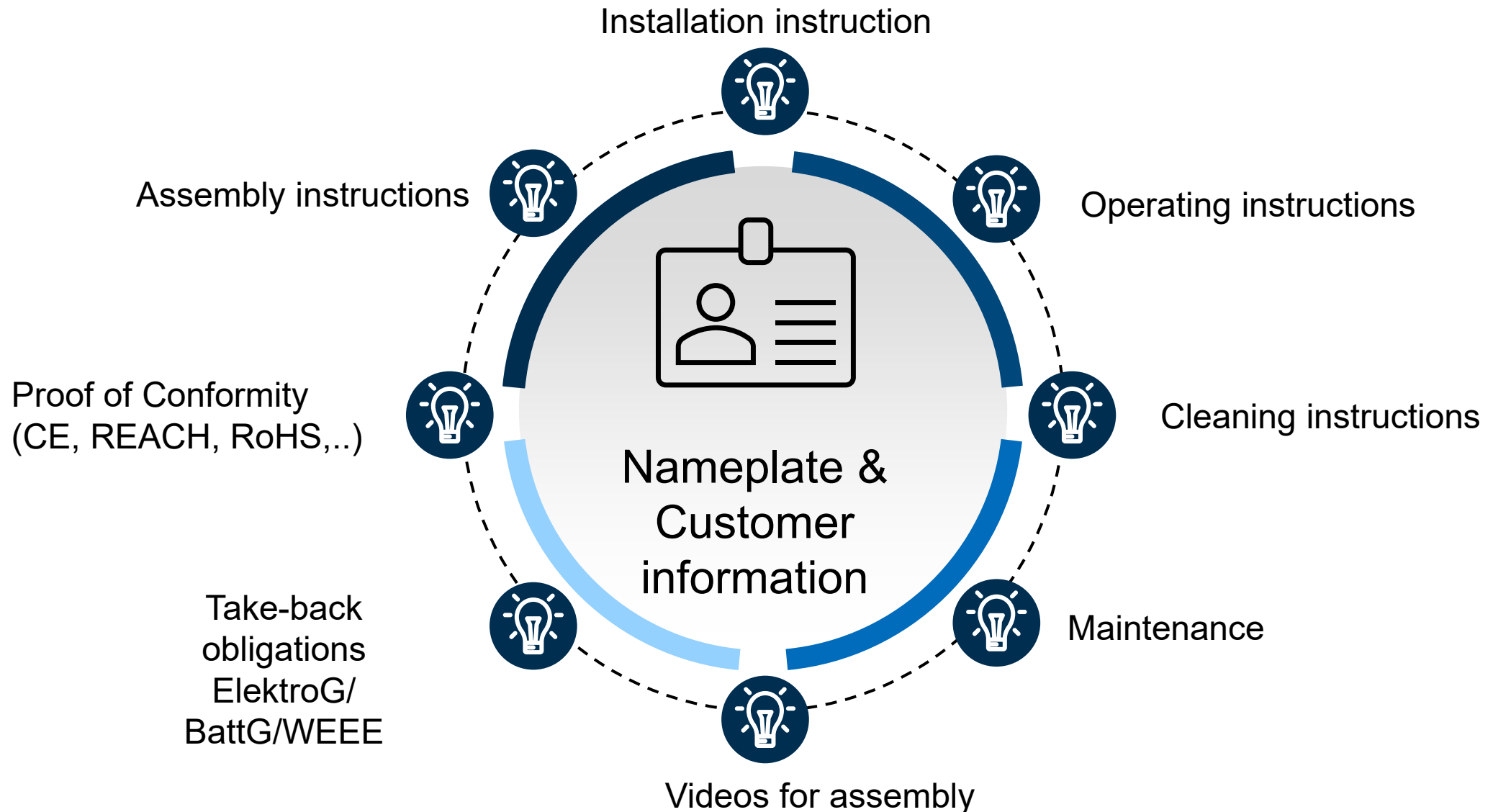
# Objective and added value of the Lighthouse Project 1: "Nameplate & Product Information"





# Lighthouse Project 1:

## Decided content – focus on quick wins

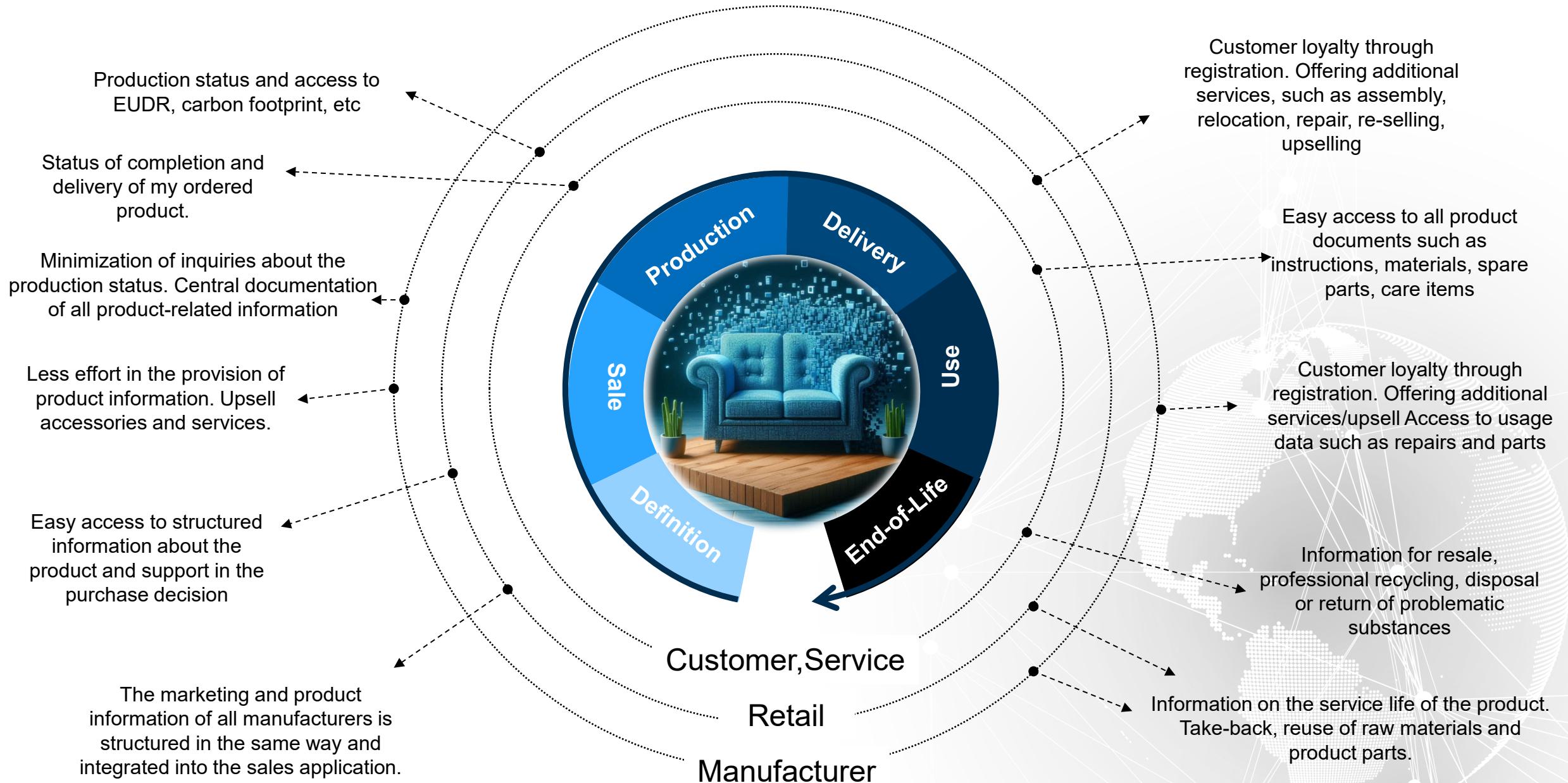




# Furniture-X

Long Term - potentials, goals and expected results beyond Circular Economy

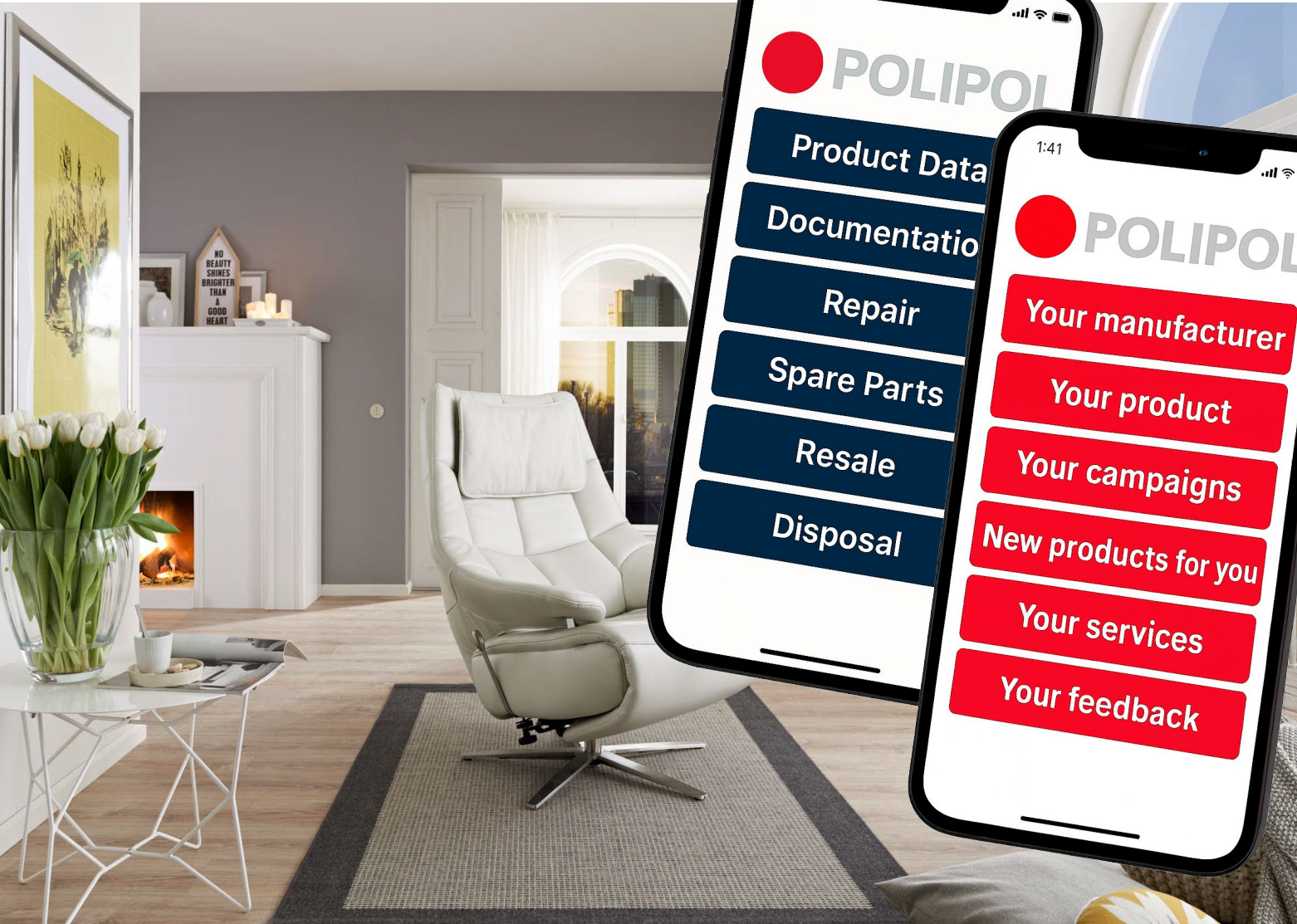
# Added values of the digital twin in the respective phase of life.







# A completely new communication channel between manufacturers, retailers and customers.



With the Digital Product Passport (DPP), products are upgraded to sales and service platforms.

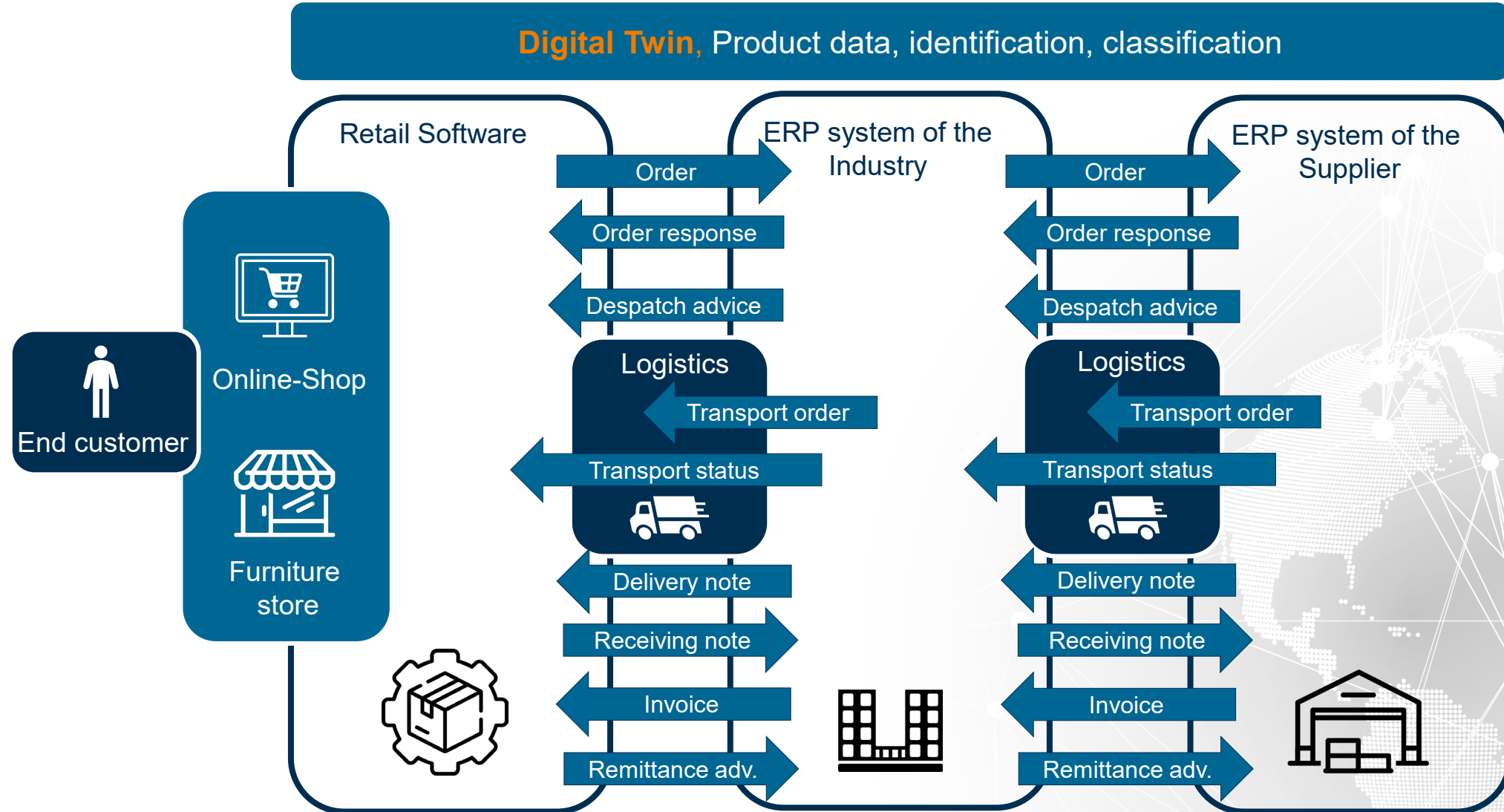
By scanning a QR code, customers gain access to product data, documentation and a 24/7 service hotline.

A new channel for direct customer contact will be available.



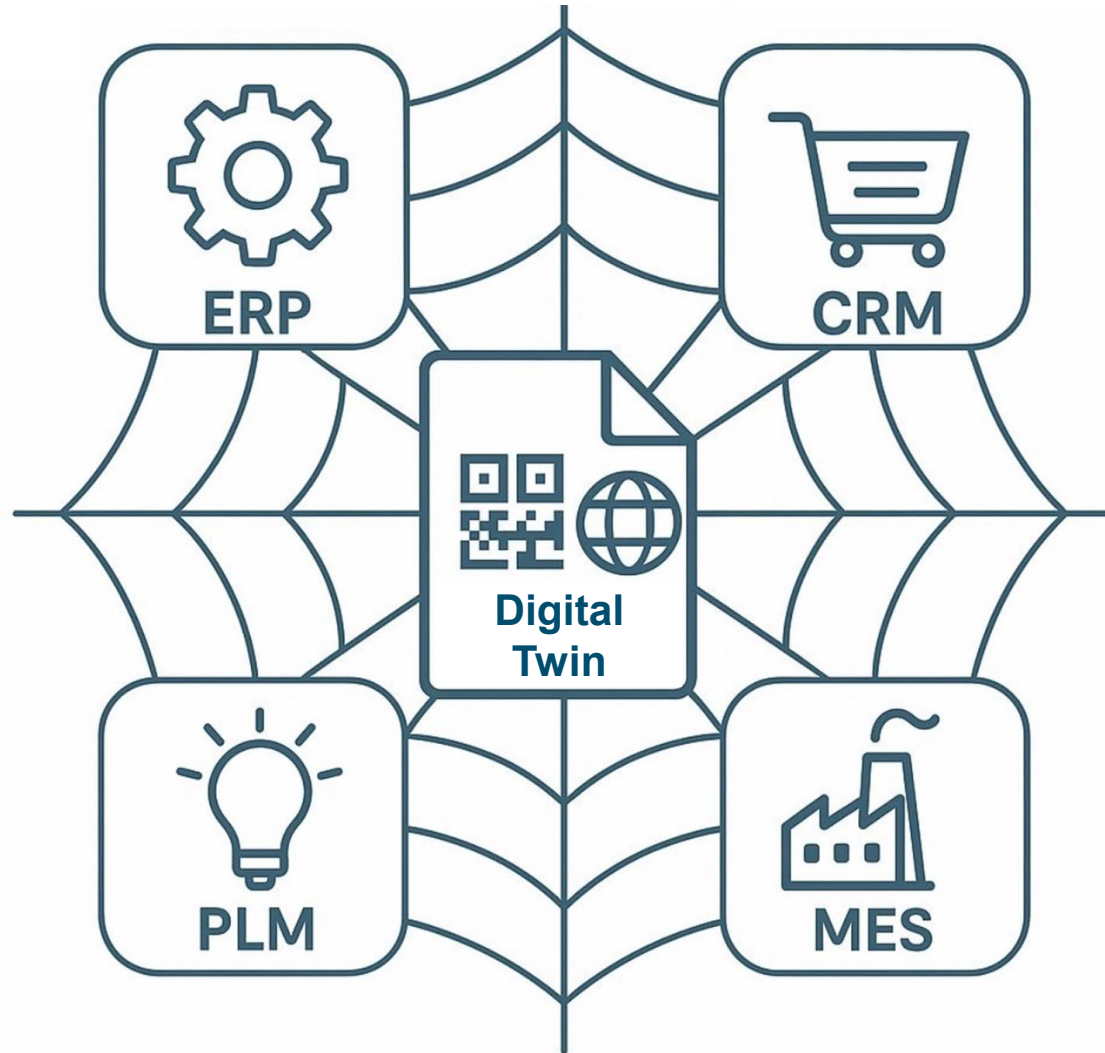


# The close interaction with the digitization of processes





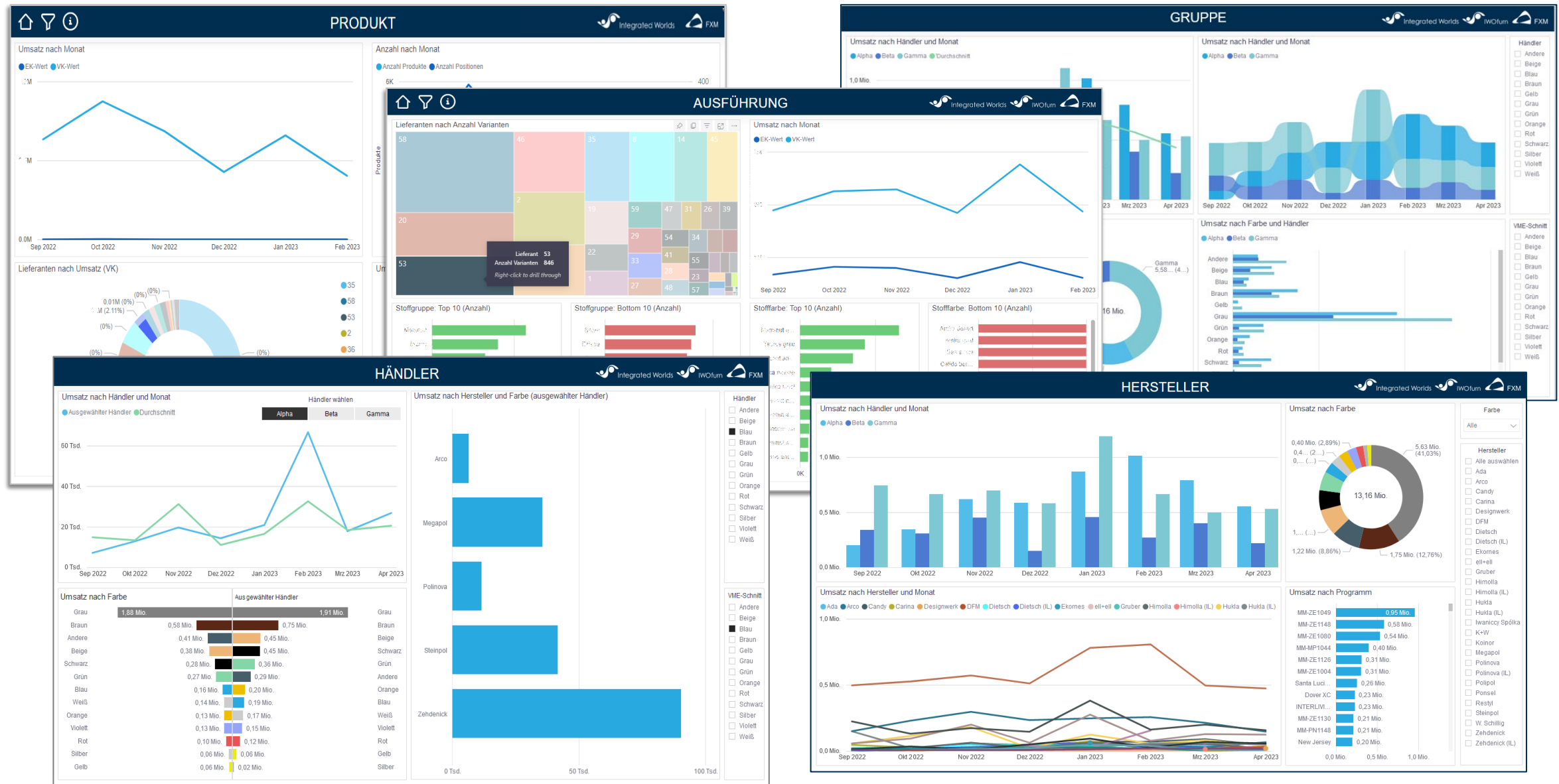
# The interaction of the application worlds



Single source  
of truth!  
From push  
to pull!



# The impact on data-driven work





Comparing apples with oranges?





# DIGITAL TRANSFORMATION

0%  100%





A circular isometric illustration depicting a circular furniture industry ecosystem. The scene is set on a dark blue, curved platform with a white circular center. In the center, a green circular area contains a white sofa, a wooden coffee table, and several people. Surrounding this central area are various stages of furniture production and distribution. On the left, there are trees, a wooden deck, and people working on furniture. In the middle, there are forklifts, wooden frames, and people working on furniture. On the right, there are finished furniture pieces like sofas, chairs, and tables, along with people and forklifts. The background features a white sky with blue clouds and a green landscape with trees. The overall theme is a sustainable and circular furniture industry.

# Data ecosystems for a circular furniture industry





# Furniture-X

Thank you very much!